

INVESTMENT SOLUTIONS ROADSHOW

Date	Thursday, 4 April 2019
Venue	Pan Pacific Hotel, 'Goldsworthy Room' 207 Adelaide Terrace, PERTH WA 6000

8:00 am	Arrival and working breakfast
8:30 am	Welcome Patrick Jackson, Head of Service Delivery Centrepoint Alliance
8:45 am	<p>Centrepoint Research Model Portfolios</p> <p>The Centrepoint Research team will provide an in depth look at the active and low cost model portfolios which have recently been developed for the Centrepoint Adviser Community.</p> <p>The team will provide details on the investment philosophy behind the models and outline the investment process used in the portfolio construction including asset allocation, style selection and manager selection.</p> <p>An overview of the individual strategies included in the models and the role that each plays in the portfolios will be provided.</p> <p>The characteristics and benefits of SMA structure which will be utilised to implement the models via a number of platforms will be discussed.</p> <p>Miriam Herold, Head of Research Centrepoint Alliance</p>

<p>9:45 am</p>	<p>Emerging Markets: the ‘least understood’ asset class is set to be the most important?</p> <p>As investors bid farewell to the exceptional returns of the past few decades and contemplate lower prospective returns ahead, it’s easy to feel gloomy.</p> <p>The silver lining is emerging markets – which stands out as offering strong potential over the next decade and beyond. But is this also the most misunderstood asset class? And if so, is this a problem or the very source of opportunity?</p> <p>Ritesh Prasad, Key Account Manager Russell Investments</p>
<p>10:30 am</p>	<p>Coffee Break</p>
<p>10:45 am</p>	<p>Utilising an integrated Managed Account platform to engage clients more effectively</p> <p>As usual the Financial Services market is experiencing constant change and never more so in light of the Royal Commission. Building and retaining trust with clients will be paramount as the impact of the Royal Commission is felt and the demands on changes to business model.</p> <p>It has never been as important to ensure that there is a clear strategy around how to engage technology to maximise business efficiency and client engagement.</p> <p>Praemium will explore the changing dynamics of the platform market, its integration with the Managed Account solutions and importantly how this can positively increase client engagement.</p> <p>Samantha Hawkins, Regional Manager Praemium</p>
<p>11:30 am</p>	<p>Closing remarks</p>
<p>11:45 am</p>	<p>Finish</p>