Announcement to the Market

31 August 2011

Preliminary Final Report for FY 2011

Attached are the financial results for Centrepoint Alliance Limited (ASX Code: CAF) for the Financial Year ending 30th June 2011.

The results largely reflect the performance of the recently acquired PIH Group which has been adversely affected by a number of significant costs associated the continued restructuring of the Group and a high level of claims associated with advice given pre-acquisition.

CAF is however well positioned going forward reflecting:

- The successful rebuilding of market share in the premium funding business;
- The significant change that has already been made in the structure, systems, processes and management of the PIH Group; and
- The Group's strong balance sheet and cash position

Contacts:

Tony Robinson (Managing Director) 0407 355 616

Ian Magee (Company Secretary) 08 9420 1203

CENTREPOINT ALLIANCE LIMITED

ABN 72 052 507 507

Appendix 4E

Preliminary Final Report

Reporting period:	Previous corresponding period:
Year ended 30 June 2011	**Year ended 30 June 2010**

CENTREPOINT ALLIANCE LIMITED AND ITS CONTROLLED ENTITIES

ABN 72 057 507 507

RESULTS FOR ANNOUNCEMENT TO THE MARKET

For the Year Ended 30 June 2011

Revenues from ordinary activities	***Down***	**2%**	***to***	**$58,318,000**
Net profit/(loss) for the period attributable to members	***Down***	**-**	***to***	**$(13,125,000)**

Dividends (distributions)	**Amount per security**	**Franked amount per security**
Total dividends for the year	***0.0 cents***	***0.0 cents***
Previous corresponding period	***0.0 cents***	***0.0 cents***

Record date for determining entitlements to dividend.	***Not applicable***	
Payment date of dividend.	***Not applicable***	
	30 June 2011	***30 June 2010***
Net tangible assets per share	***36.58 cents***	***21.93 cents***

- This Report is based on accounts which are in the process of being audited.
- For commentary on the results refer to the Review of Operations in the Preliminary Final Report.

CENTREPOINT ALLIANCE LIMITED AND ITS CONTROLLED ENTITIES
PRELIMINARY FINAL REPORT
FOR THE YEAR ENDED 30 JUNE 2011

The directors of Centrepoint Alliance Limited (ASX code and herein 'CAF') submit their Preliminary Final Report for the year ended 30 June 2011.

REVIEW OF OPERATIONS

Directors

The names of the Company's directors in office during the year and until the date of this report are as below. Directors were in office for this entire period, unless otherwise stated.

Rick Nelson (Chairman)
Tony Robinson (Managing Director)
Grahame Evans (Executive Director) – Appointed 22 December 2010
Martin Kane (Non Executive Director) – Resigned 22 December 2010
Noel Griffin (Non Executive Director)
Stephen Murphy (Non Executive Director) – Appointed 22 December 2010
Christopher Castles (Non Executive Director) – Appointed 22 December 2010

Review of Results and Operations

Merger with PIH

On 13 December 2010 a merger was completed with Professional Investment Holdings Ltd Group (PIH), whereby CAF acquired 100% of the issued shares in PIH in return for the issue of 70,250,605 shares in CAF. In accordance with the terms of the Merger the composition of the Board of Directors was changed as shown above, with Tony Robinson continuing as Managing Director of the expanded Group.

PIH is one of Australia's leading providers of financial advice and product solutions, which are distributed through one of the largest financial advice networks in Australia. The PIH Group also encompasses funds management operations, administration platform services and lending & financing services. PIH also holds investments in related operations in New Zealand, Singapore and Malaysia.

Reverse Acquisition Accounting

One of the outcomes of the Merger was that, upon completion, former PIH shareholders held a majority (approximately 75%) of the issued shares in CAF. Therefore, although from a legal and taxation perspective, CAF is considered to be the acquiring entity, the Australian Accounting Standards required that the transaction be reflected in the financial statements as a 'reverse acquisition', whereby PIH is deemed to be the acquirer and CAF the acquiree.

As a consequence the Statement of Comprehensive Income in these Financial Accounts comprises the financial performance of PIH for the full twelve months (even though it was not a subsidiary of CAF until December 2010) and includes only the six months of post-merger trading results for CAF. Furthermore it is important to note that all comparative figures are those pertaining to PIH and do not include any of CAF's prior period figures.

Financial Performance

The Financial Accounts show a net loss after tax for the year ended 30 June 2011 of $13,125,000 (2010: a net profit after tax of $1,315,000). As stated above, this is comprised of the full twelve months of trading results for the original PIH Group but only six months and 19 days of post-merger trading performance for the pre-merger CAF businesses.

This loss reflects the performance of PIH both pre and post merger, where the result has been at variance to pre-merger expectations reflecting higher than anticipated client claims, further impairments of certain balance sheet items and greater than expected losses from overseas operations.

REVIEW OF OPERATIONS

The reported loss after tax, but before adjustment for non-controlling interests was contributed as follows:

SEGMENT	$
Australian Advice and Investment Products & Services	(9,615,000)
International Advice and Investment Products & Services	(3,178,000)
Insurance Premium Funding (post merger portion only)	415,000
Corporate & Other	(747,000)
TOTAL	**(13,125,000)**

The FY 2011 result from the Australian Advice and Investment Products & Services businesses was impacted by several large non-recurring costs and adjustments, some of which are merger-related and some of which would have been classified as pre-merger costs if accounting for a standard acquisition and hence would not have been expensed in the merged entity. The major costs in these categories are as follows:

ITEM	$
Provisions for client claims (in excess of projected normalised position)	(6,062,000)
Impairments to intangible assets	(1,797,000)
Merger related expenses	(1,382,000)
Redundancies and termination costs	(1,120,000)
Professional fees for ASIC Enforceable Undertaking	(530,000)
Professional fees on agri-business product actions	(1,778,000)
TOTAL	**(12,669,000)**

Adjusted for these items the underlying profit after tax from the Australian Advice and Product businesses would be $3,054,000.

Recent global investment and share market volatility and uncertainty has also resulted in lower than anticipated revenues in FY 2011 and will continue to impact the Group's revenues from the perspective of both new investment activity and product and service commission which is primarily based on asset values.

Similarly, overseas Advice businesses were affected by conditions in the global economy, by the costs associated with building new businesses in new markets, and the impact of a goodwill impairment of the Singapore business of $1.300,000.

The Insurance Premium Funding business has traded profitably over the financial year, showing good growth in revenue in its core markets in comparison with the previous year. These results only include the period from the merger with PIH (13 December 2010) until 30 June 2011, which is traditionally the quieter period because of the seasonality of the insurance business.

The Corporate and Other segment result includes the costs since the merger of operating the listed public entity and the results from finance broking and small lending businesses and also incorporates a net impairment loss of $607,000.

REVIEW OF OPERATIONS

Financial Position

The principle of 'reverse acquisition accounting' requires that the Statement of Financial Position be prepared on the basis that PIH is deemed to have acquired CAF on the Merger date. This means that a notional consideration figure was calculated for PIH to acquire CAF, which was then compared to the fair value of CAF's net assets (including any recognised intangibles) resulting in goodwill on merger consolidation of $1,176,000.

All comparatives are those of the pre-merger PIH Group excluding CAF as at 30 June 2010.

The Group had net assets at 30 June 2011 of $42,112,000 and net tangible assets per share of 36.54 cents.

Cash Flows

At 30 June 2011 the Group had cash and cash equivalents totalling $20,420,000. The Statement of Cash Flows shows a net increase in cash despite the net outflow of $40,885,000 in financing activities, primarily due to retirement of debt. This was funded through the sale of the Parramatta property and cash on hand at merger date.

Operations

Advice & Investment Products (PIH)

In December 2010 the principal operating entity in the PIH business, Professional Investment Services Pty Ltd (PIS), agreed the terms of an Enforceable Undertaking('EU') with the Australian Securities & Investments Commission ('ASIC'), which is expected to be completed in early 2012. Ernst & Young are acting as Independent Experts to monitor the progress and results of implementation. Completion of the EU will strengthen the internal processes and should address the issues raised by ASIC.

In December 2010 CAF acquired the remaining 10% of specialist funds management company, All Star Funds Management Pty Ltd (ASFM).

Subsequent to balance date on 16 August 2011, CAF completed the acquisition of 83% of Ventura Investment Management Limited through a scheme of arrangement, Ventura is a special purpose funds management company and a responsible entity for a number of investment funds. Following these transactions, both ASFM and Ventura are now 100% subsidiaries of the CAF Group.

With regard to the Group's international advice businesses, Financial Year 2011 saw the sale in October 2010 of the Group's New Zealand operations into a local business in return for an equity interest, resulting in PIH's New Zealand subsidiary owning a 30% share in a larger business.

Subsequent to the financial year-end CAF has disposed of its Advice and Investments businesses in Hong Kong and China.

Insurance Premium Funding

During the year CAF's insurance premium funding (IPF) business continued to trade profitably with growth in the volume of loans written and net interest revenues in comparison to the core business figures for the previous year.

A restructure of the IPF banking facilities was also completed, which involved the termination of the Group's securitisation facility and a move to a simpler and more cost-effective receivables finance facility. In addition, in order to simplify the Group structure and to segregate operating businesses for ease of management and better monitoring, the insurance premium funding business was transferred from the listed parent entity Centrepoint Alliance Limited to a wholly owned subsidiary Centrepoint Alliance Premium Funding Pty Ltd.

Office relocations in Brisbane and Melbourne did however adversely impact expenses during the year.

REVIEW OF OPERATIONS

Corporate & Other

Activities associated with preparation for and completion of the Merger, and the subsequent successful integration of the two organisations, naturally dominated corporate operations for FY 2011.

CAF implemented three significant equity capital transactions, namely a 1 for 7 consolidation of its share capital, a 17.5 cents return of capital to its pre-merger shareholders, which was paid on 4 February 2011, and a placement of 3,500,000 shares at a price of $1.15 in March 2011.

A particularly significant transaction completed during the period was the sale of PIH's Riverbank (Brandsmart) investment property for $36,500,000. The sale was settled on 13 December 2010 and the majority of the cash consideration was applied to completely repay the associated debt financing this asset. The property had been revalued in the financial accounts at 30 June 2010 to reflect the expected sale price. A further profit of $500,000 was achieved on sale and as a consequence the net contribution from the Riverbank (Brandsmart) property operations for Financial Year 2011 was a net gain after tax of $390,000.

Outlook

The outlook for the Advice and investment Products & Services businesses of PIH is linked to a significant degree with the fortunes of the global economy and resulting asset and stock market values. There are also significant challenges being faced in the financial services sector with the imminent introduction of the current Government's Future of Financial Advice (FOFA) reforms and the uncertainty and volatility that this is creating.

Claims related to advice provided in previous financial years are anticipated to continue to trouble PIH in the forthcoming year. They impact directly on performance results through increased provisioning, and indirectly through higher professional fees and insurance costs and requirements for increased internal resources. Near-term costs will also be impacted by the costs of implementing the Enforceable Undertaking.

Nevertheless the CAF Group is well prepared and well positioned to build on PIH's current position as the largest independent network of advisers and accountants in Australia. A well-qualified and experienced CEO of the Professional Investment Services (PIS) business has recently been appointed, internal processes and management continue to be restructured and strengthened and the ASIC Enforceable Undertaking is expected to be fully implemented by early 2012.

In the area of Products and Services, CAF through PIH has increased its ownership in a number of its funds management and platform businesses and continues to explore opportunities for further acquisition in these areas. It has expanded its range of products and services on offer and has strengthened existing ones through achieving investment ratings and improving quality.

CAF continues to reduce the exposure to international advice activities of PIH and the remaining operations are expected to return to profitability in 2012.

Consequently CAF through PIH, is well positioned for the future and is expected to benefit strongly when investor confidence returns and asset values improve.

And CAF expects, notwithstanding the general challenges in the market and the challenges specific to the business, that the PIH Group should trade profitably in the 2011/12 Financial Year.

CAF's Insurance Premium Funding business has recovered well from issues experienced in 2009 and has shown strong growth in 2011. Results are expected to continue to improve in FY 2012 as insurance premiums increase and the business rebuilds its former market strength.

REVIEW OF OPERATIONS

Outlook (continued)

The Board has a stated goal of building a stable of businesses in the Finance sector. It has cash reserves and continues to evaluate suitable acquisition opportunities.

Rounding

The amounts contained in the report have been rounded to the nearest $1,000 (where rounding is applicable) under the option available to the company under ASIC Class Order 98/0100. The company is an entity to which the Class Order applies.

Tony Robinson
Managing Director
31 August 2011

CENTREPOINT ALLIANCE LIMITED AND ITS CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 JUNE 2011

	Notes	Year Ended 30 Jun 2011 $'000	Year Ended 30 Jun 2010 $'000
REVENUE			
Advice and product margin revenue		184,869	212,200
Advice revenue fees paid		(141,609)	(163,665)
Advice and product margin revenue (net)		43,260	48,536
Interest income		9,075	2,396
Other revenue	5	5,983	8,540
Total revenue		**58,318**	**59,472**
EXPENSES			
Borrowing expenses		4,718	3,609
Other general and administration expenses	6	65,881	52,309
PROFIT/(LOSS) BEFORE TAX		**(12,281)**	**3,554**
Income tax expense		(844)	(2,239)
NET LOSS AFTER TAX		**(13,125)**	**1,315**
OTHER COMPREHENSIVE INCOME			
Foreign currency translation		(387)	(738)
Change in fair value of investments		-	218
TOTAL COMPREHENSIVE (LOSS)/PROFIT FOR THE YEAR		**(13,512)**	**795**
Net (loss)/profit attributable to:			
Owners of the parent		(13,484)	175
Non-controlling interests		359	1,140
Net loss for the year		**(13,125)**	**1,315**
Total comprehensive (loss)/profit attributable to:			
Owners of the parent		(13,908)	(482)
Non-controlling interests		396	1,277
Total comprehensive loss for the year		**(13,512)**	**795**
		Cents	**Cents**
Loss per share for (loss)/profit attributable to the ordinary equity holders of the parent:			
Basic loss per share		(16.21)	0.25
Diluted loss per share		(16.21)	0.25

CENTREPOINT ALLIANCE LIMITED AND ITS CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2011

	Notes	30 June 2011 $'000	30 June 2010 $'000
ASSETS			
Current			
Cash and cash equivalents	9	20,420	16,726
Loans and advances	10	84,795	-
Trade and other receivables	11	31,307	29,310
Interest bearing loans receivable	12	-	3,629
Inventory	13	-	36,000
Other assets		3,508	4,324
Total current assets		140,030	89,989
Non-current			
Trade and other receivables	11	1,026	2,948
Interest bearing loans receivable	12	7,933	11,832
Other assets		1,810	1,832
Investments	14	1,425	2,831
Plant & equipment		2,546	2,406
Intangible assets & goodwill	15	6,332	9,087
Deferred tax assets		9,801	9,224
Total non-current assets		30,873	40,160
TOTAL ASSETS		**170,903**	**130,149**
LIABILITIES			
Current			
Trade and other payables		43,414	43,712
Interest bearing liabilities	16	65,928	36,850
Provisions		9,191	7,169
Current tax liability		351	284
Total current liabilities		118,884	88,015
Non-current			
Trade and other payables		461	2,409
Interest bearing liabilities	16	1,114	4,771
Provisions		8,332	3,799
Total non-current liabilities		9,907	10,979
TOTAL LIABILITIES		**128,791**	**98,994**
NET ASSETS		**42,112**	**31,155**
EQUITY			
Contributed equity	17	68,140	36,862
Reserves	18	(1,434)	(842)
Accumulated losses		(24,989)	(11,662)
Equity attributable to shareholders		**41,717**	**24,358**
Non-controlling interests		395	6,797
TOTAL EQUITY		**42,112**	**31,155**

CENTREPOINT ALLIANCE LIMITED AND ITS CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2011

	Notes	Ordinary shares $'000	Reserves $'000	Retained Earnings $'000	Total $'000	Non-controlling Interests $'000	Total Equity $'000
Balance at 1 July 2009		36,840	(240)	(11,816)	24,784	6,960	31,744
(Loss)/Profit for the year		-	-	175	175	1,140	1,315
Other comprehensive income							
Foreign currency translation differences		-	(695)	-	(695)	(43)	(738)
Net change in fair value of available for sale assets		-	37	-	37	181	218
Total comprehensive income for the year		**-**	**(658)**	**175**	**(483)**	**1,278**	**795**
Share-based payments		-	56	-	56	-	56
Dilution gains/(losses)		-	-	(21)	(21)	21	-
Issue of shares		22	-	-	22	-	22
Dividends paid	7	-	-	-	-	(1,462)	(1,462)
Balance at 30 June 2010		**36,862**	**(842)**	**(11,662)**	**24,358**	**6,797**	**31,155**
Balance at 1 July 2010		36,862	(842)	(11,662)	24,358	6,797	31,155
(Loss)/Profit for the year		-	-	(13,484)	(13,484)	359	(13,125)
Other comprehensive income							
Foreign currency translation differences		-	(387)	-	(387)	(200)	(587)
Net change in fair value of available for sale assets		-	(37)	-	(37)	494	457
Total comprehensive income for the year		**-**	**(424)**	**(13,484)**	**(13,908)**	**653**	**(13,255)**
Issue of share capital	17	750	-	-	750	-	750
Merger share issue	17	26,658	-	-	26,658	-	26,658
Share Placement	17	3,870	-	-	3,870	-	3,870
Share-based payment		-	28	-	28	-	28
Extinguishment of balance of share option reserve		-	(196)	196	-	-	-
Redesignation of subsidiaries to associates		-	-	-	-	(5,581)	(5,581)
Disposal or equity associate						306	306
Acquisition of additional non-controlling interest in subsidiary		-	-	(760)	(760)	-	(760)
Dilution gains/(losses)		-	-	721	721	(721)	-
Dividends paid	7	-	-	-	-	(1,059)	(1,059)
Balance at 30 June 2011		**68,140**	**(1,434)**	**(24,989)**	**41,717**	**395**	**42,112**

CENTREPOINT ALLIANCE LIMITED AND ITS CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2011

	Notes	Year Ended 30 June 2011 $'000	Year Ended 30 June 2010 $'000
Cash Flows from Operating Activities			
Cash receipts from customers		207,766	228,340
Cash paid to suppliers and employees		(214,579)	(224,077)
Cash generated from operations		(6,813)	4,263
Cash on sale of property inventory		36,500	-
Income tax (paid)/refunded		(3,398)	2,860
Net Cash Flows provided by Operating Activities		26,289	7,123
Cash Flows from Investing Activities			
Interest received		2,850	2,148
Loans to advisors		(525)	(138)
Loans recognised on redesignation of subsidiaries to associates		(1,454)	-
Repayments from advisors		1,693	578
Proceeds from sale of investments		-	1,276
Cash acquired on merger acquisition		18,927	-
Cash disposed on redesignation of subsidiaries to associates		(3,006)	-
Acquisition of investments and intangible assets		-	(101)
Acquisition of property, plant & equipment		(365)	(302)
Net Cash Flows provided by Investing Activities		18,120	3,461
Cash Flows from Financing Activities			
Proceeds from issuance of share capital		4,120	22
Repayment of borrowings		(39,591)	(3,523)
Repayments from external borrowers		3,333	988
Interest and borrowing expenses paid		(4,874)	(3,082)
Return of capital		(3,873)	-
Net Cash Flows used in Financing Activities		(40,885)	(5,595)
Net increase in cash and cash equivalents		3,524	4,989
Cash and cash equivalents at the beginning of the year		16,726	11,676
Effect of exchange rate fluctuations on cash held		170	61
Cash and cash equivalents at the end of the year	9	**20,420**	**16,726**

NOTES TO THE PRELIMINARY FINAL REPORT

1 CORPORATE INFORMATION

Centrepoint Alliance Limited is a company incorporated in Australia and limited by shares, which are publicly traded on the Australian Stock Exchange.

The nature of the operations and principal activities of the Group are described in the Review of Operations.

2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of Preparation

The general purpose condensed financial report for the year ended 30 June 2011 has been prepared in accordance with AASB 134: 'Interim Financial Reporting' and the Corporations Act 2001.The financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the consolidated entity as the full financial report.

On 13 December 2010, Centrepoint Alliance Limited acquired 100% of the issued capital of Professional Investment Holdings Ltd (PIH) and its subsidiaries. In accordance with AASB 3: 'Business Combinations' this transaction has been treated as a reverse acquisition for accounting purposes whereby PIH has acquired Centrepoint Alliance Limited. PIH was recognised as the "Accounting Acquirer" and as such this financial report is a continuation of PIH's financial statements and should be read in conjunction with the Annual Financial Report of Professional Investment Holdings Ltd as at 30 June 2010. Comparative information relates to the period 1 July 2009 to 30 June 2010 for PIH.

It is also recommended that the financial report be considered together with any public announcements made by Centrepoint Alliance Limited and its controlled entities during the year ended 30 June 2011 in accordance with the continuous disclosure obligations arising under the Corporations Act 2001.

The financial report has been prepared on a historical cost basis, except for certain financial assets and derivative financial instruments that have been measured at fair value.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars ($'000) unless otherwise stated under the option available to the company under ASIC Class Order 98/100.

(b) Significant Accounting Policies

The consolidated financial statements have been prepared using the same accounting policies as used in the annual financial statements of PIH for the year ended 30 June 2010, except for the adoption of amending standards mandatory for annual periods beginning on or after 1 July 2010.

(c) Significant Estimates

The preparation of the interim financial report requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expense. Actual results may differ from these estimates.

In preparing this consolidated interim financial report, the significant judgements made by management in applying the Group's accounting policies and the sources of estimation uncertainty were the same as those that applied to the consolidated financial report as at and for the year ended 30 June 2010.

Accounting estimates with significant areas of uncertainty and critical judgements have been applied to:

- Business combinations (Refer Note 3)
- Goodwill & intangible assets recoverable amounts (Refer Note 12)
- Provision for client claims (Refer Note 15)
- Recognition of deferred tax assets
- Contingencies (refer Note 15)

3 BUSINESS COMBINATION

Merger of Centrepoint Alliance Limited with Professional Investment Holdings Ltd

On 13 December 2010, the Centrepoint Alliance Limited (CAF) acquired 100% of the voting shares of Professional Investment Holdings Ltd (PIH), an unlisted public company based in Australia, a leading financial planning and product solution provider.

The consideration was $84,300,726 in the form of an issue of equity instruments to the shareholders of PIH. The Company issued 70,250,605 ordinary shares with a value of $1.20 each, based on the quoted price of the shares of CAF at the date of exchange and in accordance with the Merger Implementation Deed dated 25th August 2010.

In Accordance with AASB 3(B19) the transaction is considered to be a “reverse acquisition” and Professional Investment Holdings Ltd has been recognised as the “Accounting Acquirer” and the following is prepared in accordance with AASB 3(B19:B27)

The notional consideration transferred was $26,658,794 calculated as follows:

CAF shares on issue prior to acquisition	**No.**	**Fair Value**	**$**
Fully paid ordinary shares	22,132,713	1.20[1]	26,559,255
Partly paid ordinary shares	428,572	0.23[2]	99,539
			26,658,794

[1]The fair value of the fully paid shares is based on the quoted price of the shares of CAF at the date of exchange.
[2]The fair value of the partly paid shares is based on the quoted price of the shares of CAF at the date of exchange and the percentage partly paid.

The fair values of the identifiable assets and liabilities of Centrepoint Alliance Limited as of the date of acquisition were:

	$’000
Cash and cash equivalents	18,927
Loans and advances	98,457
Current tax asset	349
Other assets	784
Plant and equipment	320
Investments	5,000
Deferred tax asset	320
	124,157
Trade and other payables	29,115
Interest bearing debt	69,088
Provisions	472
	98,675
Goodwill arising on acquisition (Note 12)	1,176
Net assets acquired	**26,658**
Acquisition date fair value of consideration transferred:	
Shares issued (at fair value)	**26,658**

3 BUSINESS COMBINATION (continued)

Merger of Centrepoint Alliance Limited with Professional Investments Holdings Pty Ltd (cont'd)

This determination is provisional and is subject to change based on a final assessment of the fair value of assets and liabilities at merger date.

The consolidated statement of comprehensive income includes sales revenue and net profit for the year ended 30 June 2011 of $6,778,903 and $9,407 respectively, as a result of the acquisition of Centrepoint Alliance Limited. Had the acquisition of Centrepoint Alliance Limited occurred at the beginning of the reporting period, the consolidated statement of comprehensive income would have included revenue and a loss of $12,738,118 and $(454,308) respectively.

The consolidated statement of financial position includes the following significant assets and liabilities as a result of the acquisition of Centrepoint Alliance Limited:

Intangible Assets and Goodwill

The reverse acquisition of CAF generated goodwill on acquisition of $1,176,000 as detailed above. The key factor contributing to the goodwill is the synergy expected to be achieved as a result of combining the operations of Centrepoint Alliance Limited with PIH. None of the goodwill recognised is expected to be deductable for income tax purposes.

Loans and advances

Included in the business acquired were insurance premium funding loan receivables with a gross contractual value of $99,140,000 and a fair value of $98,457,000. Management expects the fair value amounts to be collected in full and converted to cash consistent with the standard terms of insurance premium funding loans, which require monthly payment of instalments over a period of 10 months.

Interest bearing liabilities

The Company has a Multi Option Facility (including bank overdraft) and a Receivables Finance Facility of $81,550,000 with the National Australia Bank Limited. These facilities are secured by a Registered Mortgage Debenture over all the assets and undertakings of Centrepoint Alliance Limited and its subsidiary Centrepoint Alliance Premium Funding Pty Ltd. In addition, amounts advanced under the Receivables Finance Facility are secured by the partial assignment to the National Australia Bank of loan contract receivables.

At acquisition date CAF had utilised $68,407,000 of the facility.

4 SEGMENT INFORMATION

The Group has identified operating segments based on the internal reports that are reviewed and used by the executive management team (the chief operating decision makers) in assessing performance and in determining the allocation of resources.

The operating segments are identified by management based on the manner in which the product is sold, whether retail or wholesale, and the nature of the services provided, the identity of service line manager and country of origin. Discrete financial information about each of these operating businesses is reported to the executive management team on at least a monthly basis.

The reportable segments are based on aggregated operating segments determined by the similarity of the products produced and sold and/or the services provided or the country of origin, as these are the sources of the Group's major risks and have the most effect on the rates of return.

NOTES TO THE PRELIMINARY FINAL REPORT

4 SEGMENT INFORMATION (continued)

Based on these criteria, the Group has identified four reporting segments as follows:

- Provision of Financial Advice & Investment Products – Australian operations (AUST)
- Provision of Financial Advice & Investment Products – International operations (INTL)
- Insurance Premium Funding
- Other (includes the Group's investment in the Brandsmart Riverbank Centre)

The following table presents revenue and profit information for reportable segments for the years ended 30 June 2011 and 30 June 2010.

	Advice & Products AUST $'000	Advice & Products INTL $'000	Insurance Premium Funding $'000	Other $'000	TOTAL $'000
30 June 2011					
Total revenue	51,448	3,757	5,100	(1,987)	58,318
Interest income	796	2	5,100	3,177	9,075
Borrowing expenses	(678)	(26)	(2,585)	(1,429)	(4,718)
Depreciation & amortisation	(1,378)	(261)	(45)	(2)	(1,686)
Net profit/(loss) after tax	(9,615)	(3,178)	415	(747)	(13,125)
Other material non-cash items					
Impairment expense	(1,797)	(1,338)	-	(607)	(3,742)
Client claims	(11,766)	(149)	-	(21)	(11,936)
Total assets	70,581	9,969	87,002	3,351	170,903
Total liabilities	(44,259)	(13,337)	(74,149)	2,954	(128,791)
30 June 2010					
Total revenue	47,179	5,005	-	7,159	59,343
Interest income	268	4	-	2,124	2,396
Borrowing expenses	(723)	(51)	-	(2,835)	(3,609)
Depreciation & amortisation	(1,312)	(332)	-	(2)	(1,646)
Net profit/(loss) after tax	141	2,581	-	(4,037)	(1,315)
Other material non-cash items					
Impairment expense	(124)	-	-	3,803	3,679
Client claims	(5,537)	(123)	-	(165)	(5,825)
Total assets	82,727	10,757	-	36,665	130,149
Total liabilities	(34,752)	(13,971)	-	(50,271)	(98,994)

NOTES TO THE PRELIMINARY FINAL REPORT

	Year Ended 30 June 2011 $'000	Year Ended 30 June 2010 $'000
5 OTHER REVENUE		
Rent received	1,275	3,187
Retail and wholesale asset fees	2,062	2,362
Recoveries	1,228	1,340
Wholesale clients and service fees	1,313	1,076
Gain on sale of investments	6	362
Other	99	213
	5,983	**8,540**
6 OTHER GENERAL AND ADMINISTRATIVE EXPENSES		
Employment costs	23,942	24,081
Professional fees	6,889	5,367
Client claims	11,936	5,537
Property costs	5,132	6,324
Intangibles and goodwill impairment	3,742	(3,679)
Insurances	3,697	4,360
Depreciation and amortisation	1,686	1,646
Other	8,857	8,673
	65,881	**52,309**
7 DIVIDENDS PAID AND PROPOSED		
Dividends declared and paid during the year on ordinary shares:	-	-
Dividends paid to non-controlling interests in:		
De Run Securities Pty Ltd	22	-
Ventura Investment Management Limited	-	678
Australian Loan Company Limited	-	112
Associated Advisory Practices Limited	946	611
Associated Advisory Practices (No 2) Ltd	91	61
	1,059	**1,462**

NOTES TO THE PRELIMINARY FINAL REPORT

	Year Ended 30 June 2011 $'000	Year Ended 30 June 2010 $'000

8 (LOSS)/PROFIT PER SHARE

The following reflects the income used in the basic and diluted loss per share computations:

(a) (Losses)/Profit used in calculating (loss)/profit per share

Net (loss)/profit attributable to ordinary equity holders of the parent	**(13,484)**	**175**

(b) Weighted average number of shares	**No.**	**No.**
Weighted average number of ordinary shares (excluding reserved shares)	83,203,884	69,620,112
Effect of dilution:		
Partly paid shares	12,528	-
Weighted average number of ordinary shares (excluding reserved shares) adjusted for the effect of dilution	**83,216,412**	**69,620,112**

There have been no transactions involving ordinary shares or potential ordinary shares that would significantly change the number of ordinary shares or potential ordinary shares outstanding between the reporting date and the date of completion of these financial statements.

	30 June 2011 $'000	30 June 2010 $'000

9 CASH AND CASH EQUIVALENTS

Cash at bank	20,420	16,726
	20,420	**16,726**

NOTES TO THE PRELIMINARY FINAL REPORT

10 LOANS AND ADVANCES

	30 June 2011 $'000	30 June 2010 $'000
Insurance Premium Funding		
Receivables	89,056	-
Less: Unearned Interest	(3,603)	-
Less: Allowance for Impairment	(658)	-
	84,795	**-**

(a) Terms & conditions
Insurance Premium Funding
Insurance Premium Funding has an average term of 10 months but can extend to 12 months. Repayments are made monthly in accordance with the terms of the loan contract.

(b) Impairment of loans and advances
Receivables are carried at amortised cost less allowance for impairment. Where a loan is believed to be impaired a provision may be made. An allowance for impairment loss is recognised when there is objective evidence that an individual loan or advance is impaired.

11 TRADE AND OTHER RECEIVABLES

	30 June 2011 $'000	30 June 2010 $'000
Current		
Trade receivables	31,252	28,530
Claims recoveries	55	780
	31,307	**29,310**
Non-current		
Claims recoveries	656	1,242
Other	370	1,706
	1,026	**2,948**

12 INTEREST BEARING LOANS RECEIVABLE

	30 June 2011 $'000	30 June 2010 $'000
Current		
Loans due from advisors	-	1,307
Interest bearing loans receivable	-	2,322
	-	**3,629**
Non-current		
Loans due from advisors	1,749	2,551
Interest bearing loans receivable	6,184	9,281
	7,933	**11,832**

NOTES TO THE PRELIMINARY FINAL REPORT

	30 June 2011 $'000	30 June 2010 $'000
13 INVENTORY		
Inventory – property development project at net realisable value	-	36,000

The Group disposed of the inventory on 13 December 2010 for a consideration of $36,500,000. The sale resulted in a $500,000 reversal of previously recognised inventory provision.

The majority of the consideration was applied to repay the entire debt associated with this property.

14 INVESTMENTS

	30 June 2011 $'000	30 June 2010 $'000
Investments available for sale	35	2,788
Investments in associates	1,390	43
	1,425	**2,831**

An impairment loss of $Nil was recognised by the Group during the year ended 30 June 2011 (2010: $108,120) on investments available for sale due to a significant and/or sustained reduction in value.

As at 1 July 2010, the investments in Ventura Investment Management Limited and Australian Loan Company Limited were redesignated from investments in controlled entities to investments in associates and were equity accounted.

15 INTANGIBLE ASSETS & GOODWILL

Reconciliation of carrying amounts at the beginning and end of the period

	Goodwill $'000	Software $'000	Network $'000	Total $'000
Year ended 30 June 2011				
At 1 July 2010 net of accumulated amortisation and impairment	2,783	217	6,087	9,087
Additions	-	45	213	258
Business combination (note 3)	1,176	-	-	1,176
Disposals		(1)	(116)	(117)
Impairment	(1,770)	-	(1,315)	(3,085)
Amortisation	-	(188)	(714)	(902)
Effective movements in foreign exchange	(75)	(1)	(9)	(85)
At 30 June 2011 net of accumulated amortisation and impairment	**2,114**	**72**	**4,146**	**6,332**
At 30 June 2011				
Cost	5,545	1,898	7,575	15,018
Accumulated amortisation and impairment	(3,431)	(1,826)	(3,429)	(8,686)
Net carrying amount	**2,114**	**72**	**4,146**	**6,332**

NOTES TO THE PRELIMINARY FINAL REPORT

14 INTANGIBLE ASSETS & GOODWILL (continued)

	Goodwill $'000	Software $'000	Network $'000	Total $'000
Year ended 30 June 2010				
At 1 July 2009 net of accumulated amortisation and impairment	4,013	626	8,030	12,669
Additions	-	101	-	101
Disposals	(1,217)	(153)	(1,466)	(2,836)
Amortisation	-	(354)	(478)	(832)
Effective movements in foreign exchange	(13)	(3)	1	(15)
At 30 June 2010 net of accumulated amortisation and impairment	**2,783**	**217**	**6,087**	**9,087**
At 30 June 2010				
Cost	4,541	1,878	7,375	13,794
Accumulated amortisation and impairment	(1,758)	(1,661)	(1,288)	(4,707)
Net carrying amount	**2,783**	**217**	**6,087**	**9,087**

	30 June 2011 $'000	30 June 2010 $'000
16 INTEREST BEARING LIABILITIES		
Current		
Managed investment scheme financing loan	9303	7,850
Bank loan for development property	-	29,000
Bank borrowings – overdrafts	153	-
Bank borrowings – receivables finance	56,351	-
Finance lease liabilities	121	-
	65,928	**36,850**
Non-current		
Managed investment scheme financing loan	1,114	4,770
	1,114	**4,770**

NOTES TO THE PRELIMINARY FINAL REPORT

17 CONTRIBUTED EQUITY

	30 June 2011 $'000	30 June 2010 $'000
Ordinary shares (a)	69,214	36,862
Reserved shares (b)	(1,173)	-
Partly paid ordinary shares (c)	99	-
	68,140	**36,862**

	30 June 2011 No of Shares	30 June 2011 $'000
(a) Ordinary Shares (issued and fully paid)		
Balance at 1 July 2010	160,921,844	36,862
Movements:		
Issue of shares by PIH prior to acquisition	-	750
CAF shares consolidated 1:7	(137,932,702)	-
Merger share issue	70,250,605	27,732
Placement	3,500,000	3,870
Balance at 30 June 2011	**96,739,747**	**69,214**
(b) Reserved Shares		
Balance at 1 July 2010	(5,995,000)	-
Movements:		
CAF shares consolidated 1:7	5,138,571	-
Merger share issue	-	(1,173)
Balance at 30 June 2011	**(856,429)**	**(1,173)**
(c) Partly Paid Ordinary Shares (In Escrow)		
Balance at 1 July 2010	3,000,000	-
Movements:		
CAF shares consolidated 1:7	(2,571,428)	
Merger share issue	-	99
Balance at 30 June 2011	**428,572**	**99**

18 RESERVES

	30 June 2011 $'000	30 June 2010 $'000
Employee equity benefits reserve	28	-
Fair value reserve	-	37
Foreign currency translation reserve	(1,462)	(1,075)
Share option reserve	-	196
	(1,434)	**(842)**

NOTES TO THE PRELIMINARY FINAL REPORT

19 CONTINGENT ASSETS AND LIABILITIES

Client Claims

A subsidiary, Professional Investment Services Pty Ltd is subject to legal claims in the ordinary course of business, primarily relating to client claims. Liabilities have been recognised for the amount of client claims where it is expected that a future payment of economic benefits will be required and the amount is capable of reliable measurement.

Further amounts may arise beyond the claims recognised, and it is impractical to quantify the amount of the contingent liability. However, if an additional liability was significant it may have a material adverse impact on the financial position of the Group.

The directors are of the opinion that additional provisions are not required in respect of these matters as it is not probable that a future sacrifice of economic benefit will be required.

Other than the matter referred to above there are no contingent assets or liabilities at the end of the financial period.

20 EVENTS SUBSEQUENT TO REPORTING DATE

On 16 August 2011 the Company issued 4,457,583 shares in completion of a scheme of arrangement whereby it acquired 83% of the shares in Ventura Investment Management Ltd, a funds management business in which the Group already owned 17%, thereby making it a wholly owned subsidiary.

There are no other matters or events which have arisen since the end of the financial period which have significantly affected or may significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.

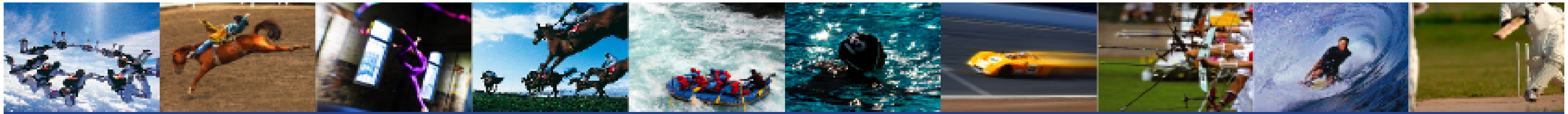
21 SEASONALITY OF OPERATIONS

(a) Provision of financial advice and investment products

Income from the provision of financial advice and investment products and services tends to be higher in the final quarter of the financial year as tax planning and investment activities increase prior to 30 June each year.

(b) Insurance Premium Funding

Traditionally, the renewal of insurance policies tends to correlate with the start and finish of financial reporting periods and as a consequence the insurance premium funding business segment experiences higher interest income and profitability when new policies are being written during the first three to four months of the financial year. The majority of the receivables and the interest bearing liabilities in the Balance Sheet derive from this business segment and in accordance with this cycle, they both tend to peak in value in the second quarter of the financial year and reach their lowest levels in the final quarter.



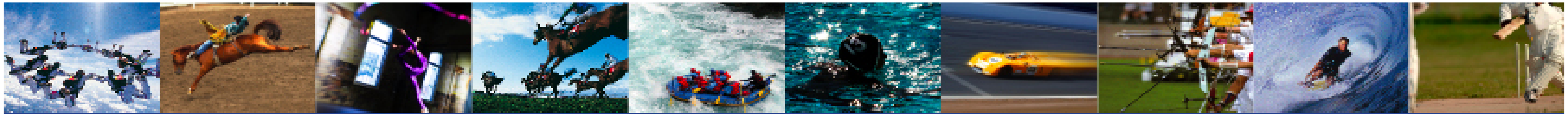
Centrepoint Alliance: Financing your success

ANNOUNCEMENT TO THE MARKET
9 SEPTEMBER 2011

PRESENTATION ON FY 2011 FINANCIAL RESULTS

Attached is a brief presentation prepared for shareholders and investors in relation to the Preliminary Financial Results of Centrepoint Alliance Limited (ASX Code; CAF) for Financial Year 2011.

Contacts:
Tony Robinson
Managing Director
0407 355 616
Ian Magee
Company Secretary
08 9420 1203

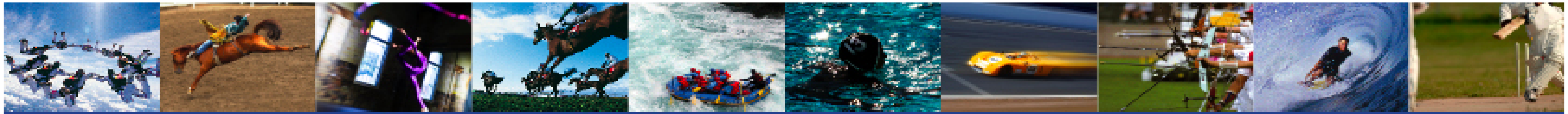


Centrepoint Alliance: Financing your success

Centrepoint Alliance

Financing your success

Results Presentation
Financial Year 2011



OVERVIEW

- Premium Funding Business (CAPF) continues to rebuild market share and profitability
- Advice and investment (PIH Group) business restructuring progressing
- Majority of businesses now market dependent
- Centrepoint well positioned
  - Confident that PIH group returning to profit in 2011/2012
  - PIH systems, processes, management and structure significantly evolved
  - Sound balance sheet (Solid cash position)
  - Only remaining large “independent” advice business

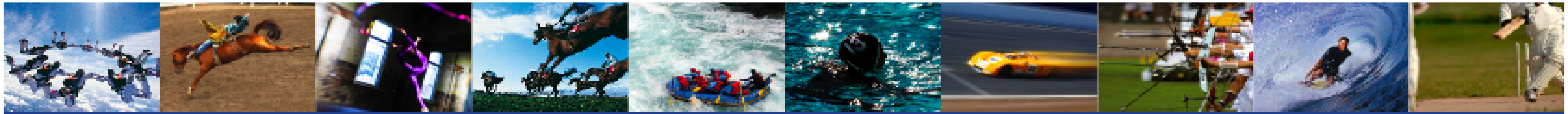
KEY ACHIEVEMENTS

Corporate

- Merger with PIH Group
- Capital Raising
- Implementation of new accounting system

CAPF (Premium Funding)

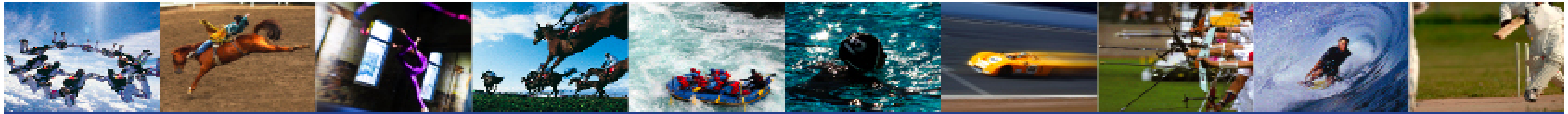
- Restructure debt facilities
- Transfer business to new subsidiary



KEY ACHIEVEMENTS (POST MERGER)

PIH Group (Advice & Product)

- Hong Kong, China divested
- Singapore revenue restructured, NZ merged into larger business
- Acquisition of remaining shareholding in funds management subsidiaries (Ventura, All Star)
- FoFA readiness progressing
- A number of non performing or non compliant advisers exited (left or terminated)
- New CEO of PIS (main subsidiary)
- Increased focus on claims management



KEY ACHIEVEMENTS (POST MERGER)

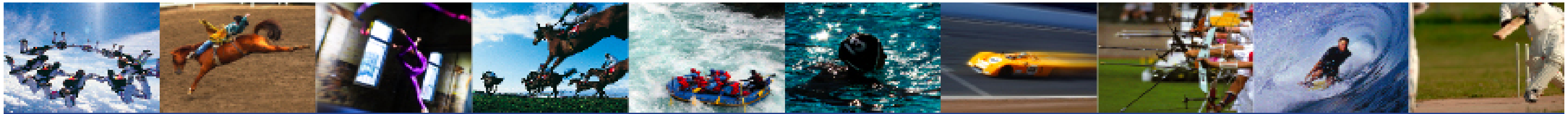
PIH Group (Advice & Product)

- Improving non-claims expense management
- Significant external reviews undertaken of key areas e.g.
  - Claims
  - Approved Product Area (Zenith)

  Zenith Comments

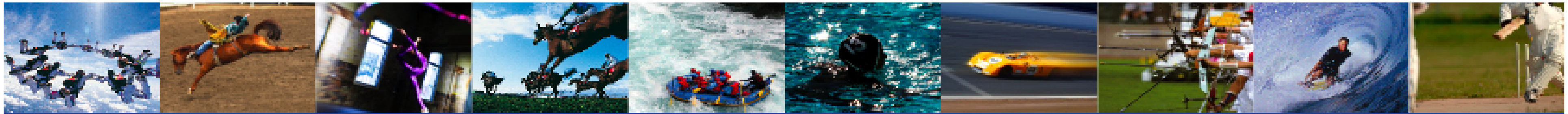
  “We are of the view that PIS Research and Investment Committees have done an excellent job in reducing the APL from 1500+ products to fewer than 400”

  “We also believe that the research process applied by the PIS research team is relatively robust compared to most dealer groups”



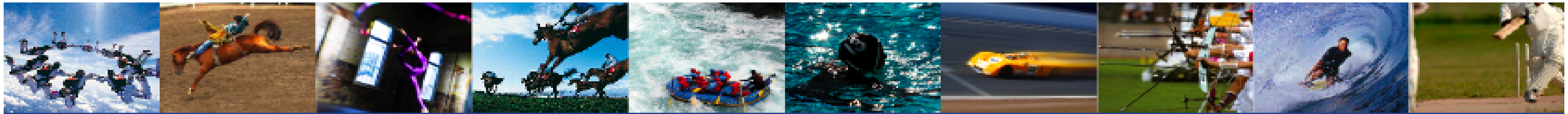
CHALLENGES STILL UNDERWAY

- Claims reduction
  - Advice provided majority 2007/2008
  - Majority from ex advisers
  - Active Management of product failure to protect client interests
- Finalisation of EU (Enforceable Undertaking)
  - On track
  - Additional expert resources added to team
  - Management of EU costs a key

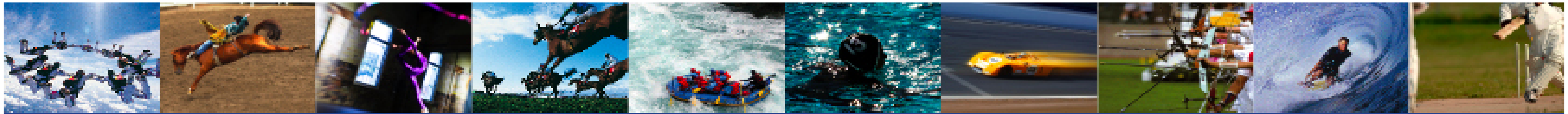


POST ACQUISITION REVIEW

Key risks identified at merger	Current position	Comments
Advisor retention	Lower number than at acquisition but now stable	Focused on maintaining current numbers and improving quality
Legislation	Draft now available	Impact broadly as expected
Claims	Less favorable	Now a key focus of the businesses
Balance sheet	Further adjustments made at 30.06.11	Now comfortable no other material write offs

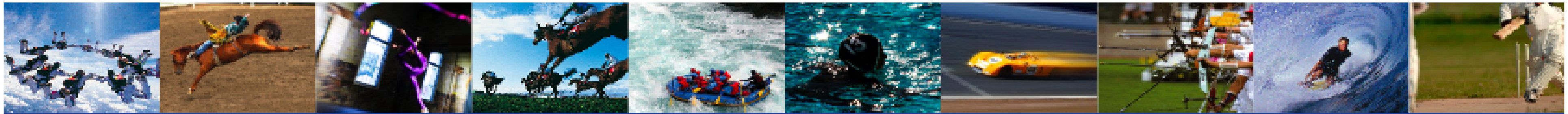


FINANCIAL OVERVIEW	$000 NPAT
Advice	
• Australian Dealer Group Activities (PIS/AAP)	(9023)
• Australian Funds Management	(634)
• Australian Other (DeRun)	42
• Overseas Activities	(3178)
Premium Funding	415
Corporate (including other e.g. MPF/PSD etc)	(747)
TOTAL	(13,125)



ADVICE

IMPACT OF ABNORMAL ITEMS	$000	$000
Australian Advice and Investment Products and Services		
Statutory Results		(9615)
• Provision for claims (in excess of revised projection)	6062	
• Impairment to intangible assets	1797	
• Merger related expenses	1382	
• Redundancy and termination costs	1120	
• Professional fees for Enforceable Undertaking	530	
• Professional fees for distressed products	1778	
	12669	12669
Underlying Result		**3054**

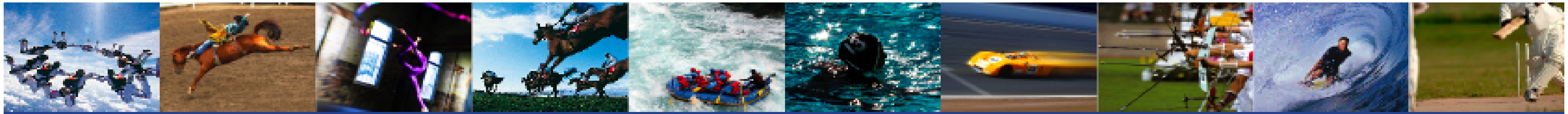


Australia Advice and Development	**30 June 2010**	**30 June 2011**
ALCO Mortgage / Loans	$5.2b	$6.0b
Funds Management (Ventura and All Star)	$805.3m	$844.2m
PIS Platforms	$7.013b	$6.842b
AAP Platforms	$2.866b	$2.859b
Life Premiums	$204m	$196m
Net fees and revenue**	$16.2m	$13.4m
Asset based fees**	$25.9m	$26.2m

** Note this is Australian only and excludes ALCo, Ventura/Allstar

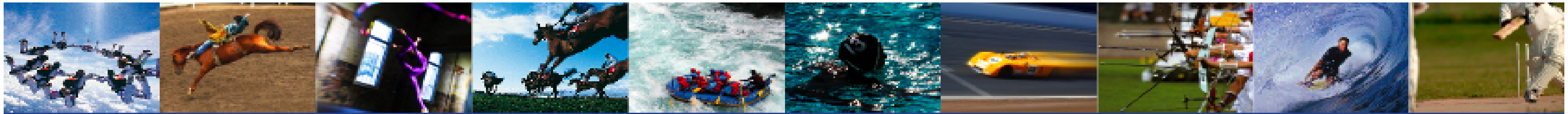
PREMIUM FUNDING

	2010 FY	2011 FY
Loans (written)	$245.1m	$285.1m
Revenue	$19.6m	$17.5m
PBT*	$2.0m	$0.8m
*Note: 2010 FY PBT reflects benefit of run-off of closed OAMPS book		



THE FUTURE OF CENTREPOINT

- PIH renovation nearer completion
- PIH now largest independent in advice space
- PIH has solid horizontal integration (funds management, mortgage broking and boutique AFSL's)
- Premium funding continuing to do well



OUTLOOK

Financial performance will significantly improve however will still reflect

- Higher than anticipated (at merger date) claims
- Further restructuring costs including costs of the enforceable undertaking
- Slower reduction in costs (insurance premiums etc.)
- Cautious investment markets

But will benefit from

- Stronger compliance with further improvements underway
- Better claims management
- Appointment of PIS CEO
- Breakeven offshore activities
- Returning focus to basics e.g. activity levels

Expect profit from trading for 2011/2012 financial year