

ASX Announcement

26 August 2025

Centrepoint Alliance Delivers Strong FY25 Result

Normalised EBITDA¹ of \$10.6m (+16%) and NPBT of \$7.3m (+30%) 1.75 cents final dividend declared

Centrepoint Alliance Limited (ASX: CAF) ("Centrepoint" or "the Company"), a leading provider of advice and business services to financial advice firms throughout Australia, is pleased to provide the Company's Financial Report and Appendix 4E for the year ended 30 June 2025.

FY25 Financial Highlights

- Strong financial performance exceeding earnings guidance with expected normalised EBITDA¹ of \$10.6m up \$1.5m (+16%) on FY24.
- Gross Revenue of \$326.1m up \$38.7m (+13%) on FY24.
- Net Revenue (Gross Profit) of \$40.9m up \$4.8m (+13%) on FY24.
- NPBT of \$7.3m up \$1.7m (+30%) on FY24.
- Final fully franked dividend of 1.75 cents per share declared and to be paid on 2 October 2025, bringing total FY25 dividends to 3.0 cents per share.

FY25 Operational Highlights

- **Licensee Services:** Continued market leading growth of the licensee business with net growth of 22 authorised representatives ("ARs") for the year with 571 advisers operating under CAF licenses. CAF achieved the strongest organic net growth in the market and has demonstrated adviser growth consistently over the last 4 years.
- **Managed Accounts:** Funds under management in managed accounts grew from \$303m to \$423m up 40%, driven by distribution across 6 investment and superannuation platforms.
- **Platform Commercialisation:** The IconiQ Superannuation and Investment platform was launched in December 2024 and is in the early stages of commercialisation, with the focus on onboarding advisers, building out the managed account offering and completing integrations with adviser software applications.
- **Salaried Advice Expansion:** The acquisition of Brighter Super's advice review book was completed in June 2025 with 3 advisers transitioning to Financial Advice Matters (FAM) increasing the total number of employed advisers to 22.
- **Technology and Artificial Intelligence (AI):** Centrepoint leveraged AI and automation to boost adviser efficiency, including transcription and file noting. Technology also enhanced supervision and monitoring, reinforcing compliance standards.
- **Cybersecurity and Governance:** Centrepoint advanced its cyber resilience strategy by implementing enhanced system controls, launching AI governance policies, and initiating ISO27001 certification to strengthen data protection and ethical technology adoption.

¹ Excluding \$1.0m LTI and \$0.6m One-Off Costs offset by a \$1.3m release of Financial Advice Matters Deferred Incentive Income due to the incentive acquisition hurdle not being reached.

Shareholder Value

Centrepoint has delivered a total shareholder return of 125% since July 2021, supported by consistent earnings growth, disciplined cost management, and a clear strategic roadmap.

The release of this announcement has been authorised by the Board of Directors.

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About Centrepoint Alliance

Centrepoint Alliance (ASX: CAF) offers a range of financial services to financial advice firms and customers throughout Australia. The company operates five core business lines: Licensee Services, Financial Advice, Investments, Platforms and Lending.

Licensee Services provides services to licenced and self-licenced advisers, consisting of licencing options, practice management, compliance, research, education and technology. Financial Advice is an in-house network of financial advisers, who provide personalised and holistic advice to clients. Investment Solutions source high quality underlying investments and construct diversified managed account portfolios. Platform Solutions provides portfolio services for investment and superannuation. Lending Solutions supports brokers and advisers with a credit licence, technology, lending panel, training and education.

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